

Freudenberg Group – Facts & Figures

Freudenberg IT – a company of Freudenberg Group









Freudenberg IT Subsidiary of Freudenberg Group

Family-owned since 1849

Headquarter Weinheim, Germany

Employees 37,031

Revenue 6.33 billion €*

Company structure 16 independent companies

Countries 58 worldwide

Products Sealing solutions, Nonwovens,

Household products, Chemical

specialties, IT Services

Source: Annual Report 2011 Freudenberg Group

*6 Billion Euro = 7.9 Billion US Dollars on 4/12/12, a 9.6% increase over 2010





Freudenberg Group – A Success Story

Freudenberg IT – a company of Freudenberg Group

Europe's successful IT spin-off since 1995

- Founded: July 16, 1995
- More than 700 employees worldwide
- 120 million € revenue

Global IT Service Provider for mid-market customers

- 3 regions (Europa, USA, Asia) and 18 locations
- One of 15 SAP Global Hosting Partners
- First SAP Application Management Service Partner, First SAP Cloud Partner

Full-Service Portfolio

- Hosting Services for 400 customers worldwide
- 30 years SAP experience with more than 200 SAP Consultants
- ADICOM MES Software with more than 400 installations











Challenges

Data Center Management Challenges at Freudenberg IT

- Heterogeneous landscape of tools (commercial and open-source)
- Massive redundancies of components for data collection and analysis
- No central end-to-end view on infrastructure and data
- High effort of manual research
- No tool service bus integration
- Capacity management mainly based on Excel
- Limited resources and budget
- High reporting effort based on different tools





Goals and Benefits

Cloud Vision at Freudenberg IT

- Integration of existing tools and infrastructure components without time and money consuming consolidation project
- Open architecture / no vendor lock-in
- Central view and data analysis for technical, commercial and management purposes
- Customer self-service portal
- Highly scalable design
- Self customization and integration of new tools and databases
- Partnership with vendor and joint roadmap planning for features



The fluidOps Solution



Unified view and management of the Cloud Landscape based on Semantics

Collect data from heterogeneous systems

- Data center & cloud administration
- Hardware layer (e.g. storage & compute)
- Virtualization layer (e.g. hypervisor)
- Application layer (e.g. health status of systems)
- Business-level information (e.g. customer information & SLAs)

Integrate data through alignment with global ontology

Ease reuse of integrated data corpus

- On-demand, self-service visualization & reporting
- Data export based on W3C standards for semantic technologies
- Infrastructure management & orchestration based on holistic information





Value Adds through Semantic Architecture

Transparency through integration

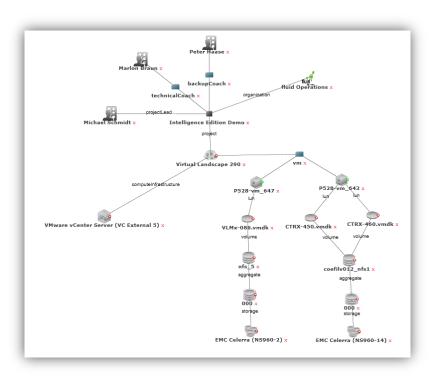
Offer IT staff and decision makers an integrated, holistic view on previously isolated information silos covering infrastructure, incidents, customers, SLAs and finance.

Improved reusability of integrated data

Establish central instance for on-demand access to the integrated data corpus by providing open, standardized APIs (such as a SPARQL endpoint) for data export.

Integrated reporting capabilities

Automatically generate and archive internal and external reports based on information from different data silos.





Value Adds through Semantic Architecture

Search and ad-hoc analytics

Enable semantic search, faceted browsing, and interactive analysis of the data graph, supporting drill-down functionality from the customer to its hardware – and back.

Streamlined IT Management

Central control instance to collect information, make decisions, and orchestrate infrastructure management tasks to the reponsible systems.

Effort Reduction

Single pane of glass for holistic information access helps closing communication gaps between teams and departments.







eCloudManager in a Nutshell

eCloudManager is an enterprise cloud management solution that spans infrastructure, application and business stacks, and can be used to build and run private and public enterprise clouds



eCloudManager enables organizations to

- Begin or accelerate the transition to cloud-enabled IT infrastructure
- Leverage the semantically integrated, vendor-independent data corpus
- Utilize out-of-the-box providers for central components (e.g. storage systems and hypervisors from most common vendors, SAP system monitoring)
- Exploit the benefits of IT as a Service Infrastructure as a Service, Storage as a Service, Data as a Service, Landscape as a Service™ and SAP® as a Service – all through just one tool
- Access and consume IT services without any pre- or post-configuration steps, as well as receive metering and billing information based on real cost calculations

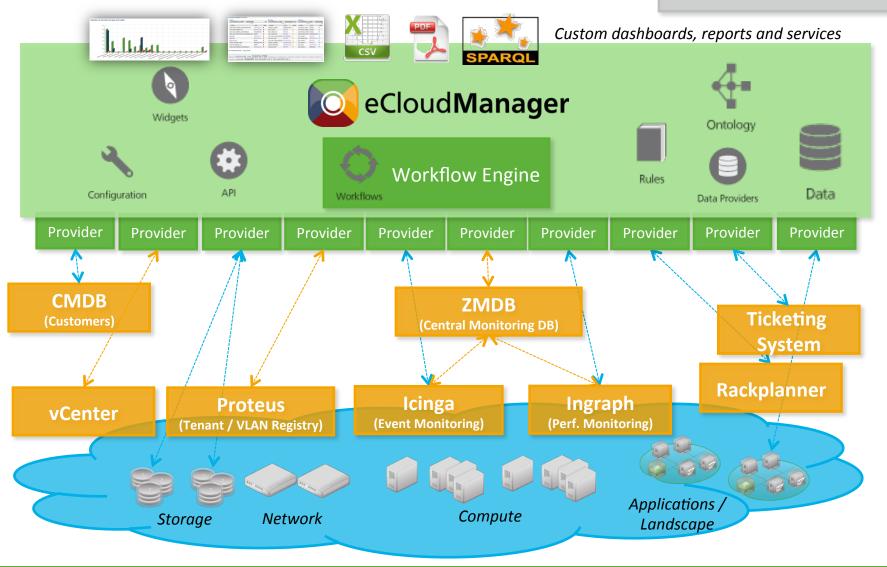


fluidOps Holistic IT Management Approach

Product eCloud Manager On demand. On time. Ready to run. fluidOps Platform Platform Flexible & Data-driven UI Semantic Data Management **Cloud Management** Virtualization & Linking Layer **CITRIX vm**ware[®] Windows Server 2008 Infrastructure Layer Data Layer Resources **Enterprise Storage** Network **Cpmputing Resources Enterprise Data Sources** Open Data Sources STATA.GOV Microsoft Brocade ORACLE" Cisco Server HP cClass Dell Cisco UCS

Synchronisation Synchronisation / Orchestration

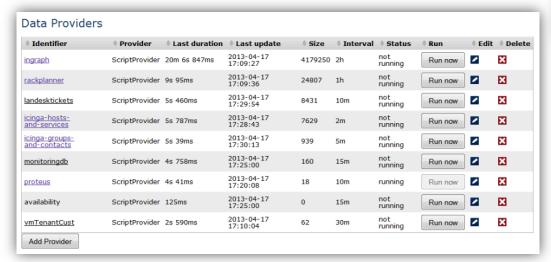
Solution Architecture at FIT

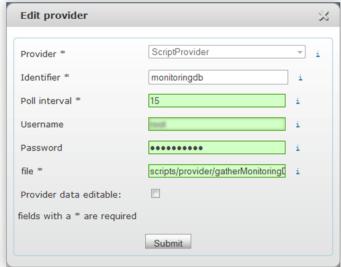


Data Provider Concept

"Semantification" of data through infrastructure and data providers

- Infrastructure data providers gathering live data from storage filers, vCenter, ...
- Alignment with global ontology
- Implemented through dedicated scripts connecting to the various data sources



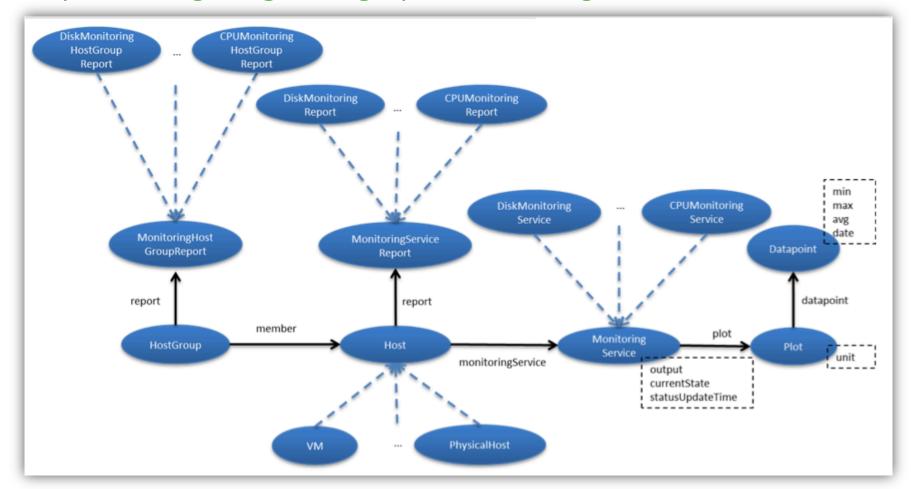


Provider Overview and Management



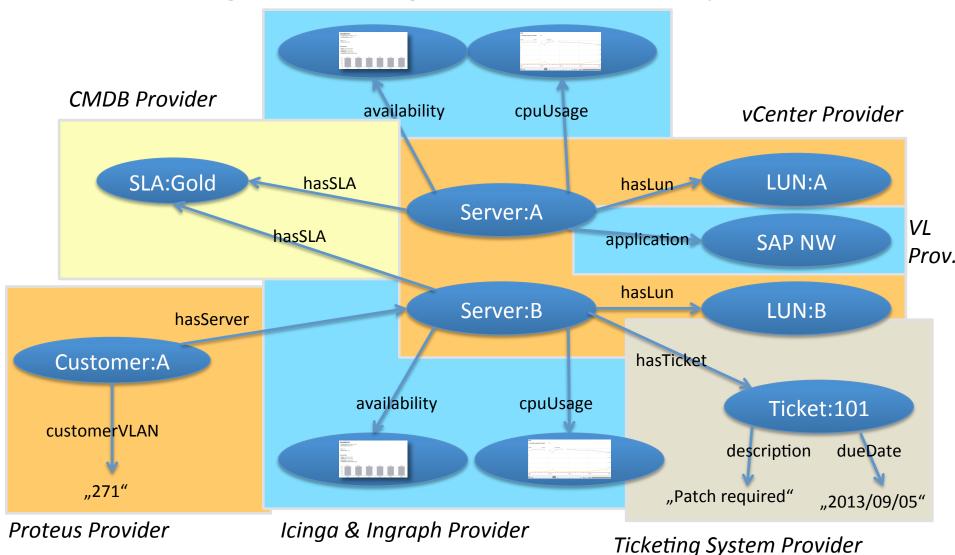
Ontology (Excerpt)

Representing Icinga & Ingraph Monitoring Services



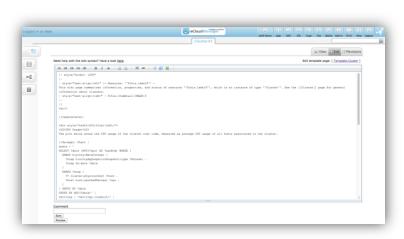


Gathering the Integrated Data Graph



Widget-based User Interface as a Self-Service Linked Data Frontend

- Semantic collaboration platform for authoring and linking of unstructured and structured semantic data
- Declarative specification of the UI based on available pool of widgets and simple wiki-based syntax
- Widgets have direct access to the database
- Embedding of dynamic data, visualizations, forms, etc.
- Type-based template mechanism



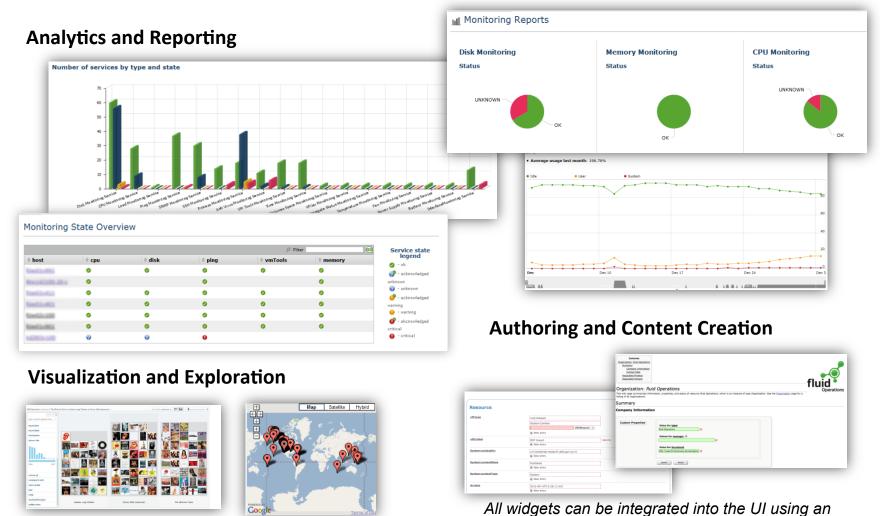


Wiki page in edit mode ...

... and displayed result page



Rich Pool of Available Widgets for Interacting with the Integrated Data



intuitive. Wiki-style declarative syntax.





Export Functionality

PDF Export Service for Report Generation

- Based on custom reporting dashboards for defined time periods
- Customer targeting: Disk Usage, Server Performance, Availability & SLAs
- Internal: Administrator reports, more detailed views
- Based on the integrated live data
- Report selection through SPARQL queries
- Integrated into FIT report delivery process



Example: screenshot from generated PDF



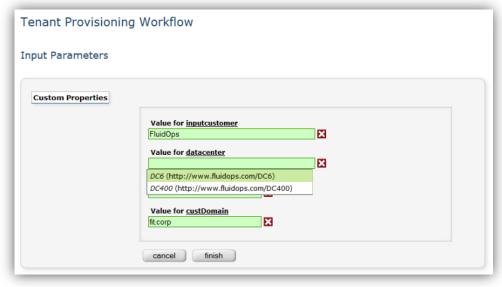


Workflow Engine

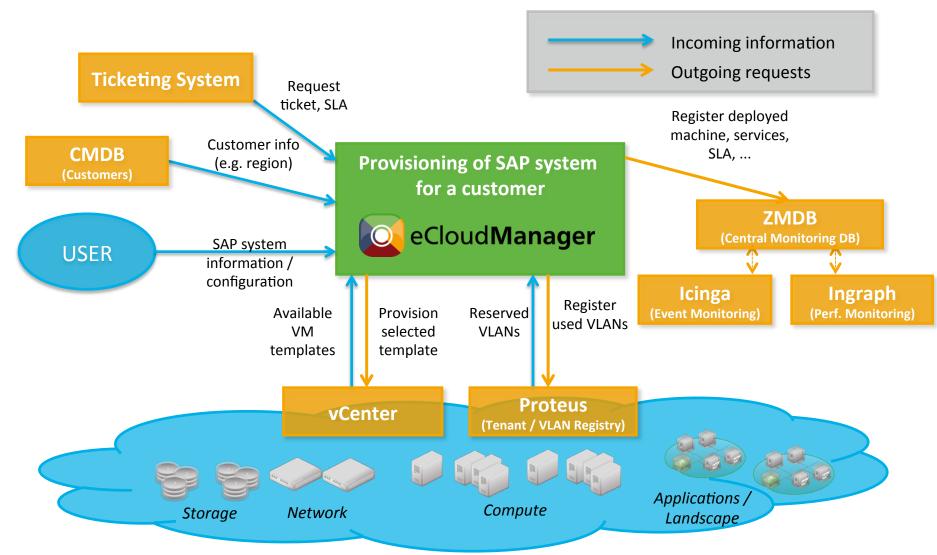
Workflow engine supporting collaborative, data-driven workflows

 Declarative specification of custom workflows via widgets

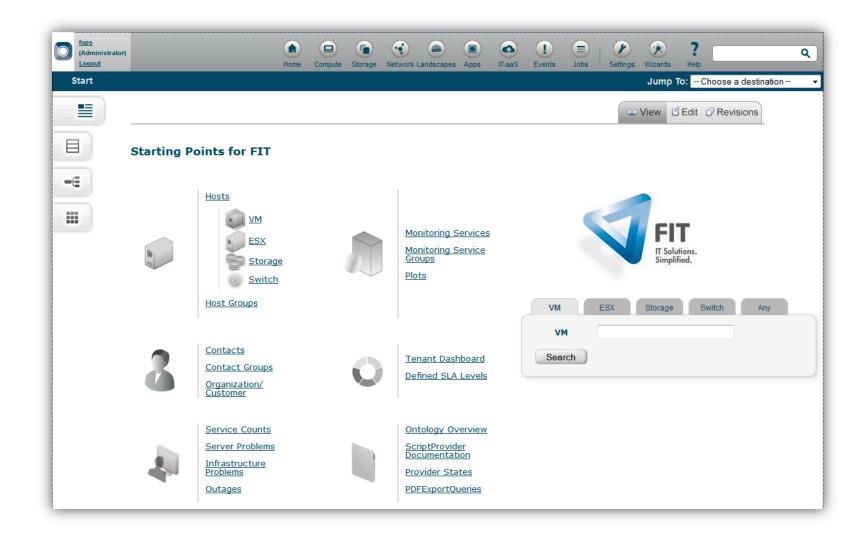
- Flexible change of existing workflows
- Rapid creation of new workflows
- Tightly connected to the underlying data and infrastructure
- Tight connection to eCloudManager open APIs for vendor-independent infrastructure management and orchestration
- Flexible, script-based automation of processes



Example Workflow: SAP System Provisioning



Live Demo







Thank you for your attention!





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